mobius

Behaviour Change and Visual Communications

THE HIERARCHY OF BEHAVIOUR CHANGE

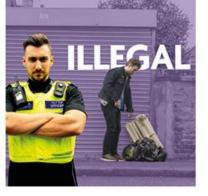
Optimal points for strategic communication planning





















DUMP WASTE ON THE STREET

We collect household waste and recycling from your home each

WE ARE NEWHAM. WE ARE RESPECTFUL.

You can take excess waste to the Recycling and Reuse Centre.





Newham London





















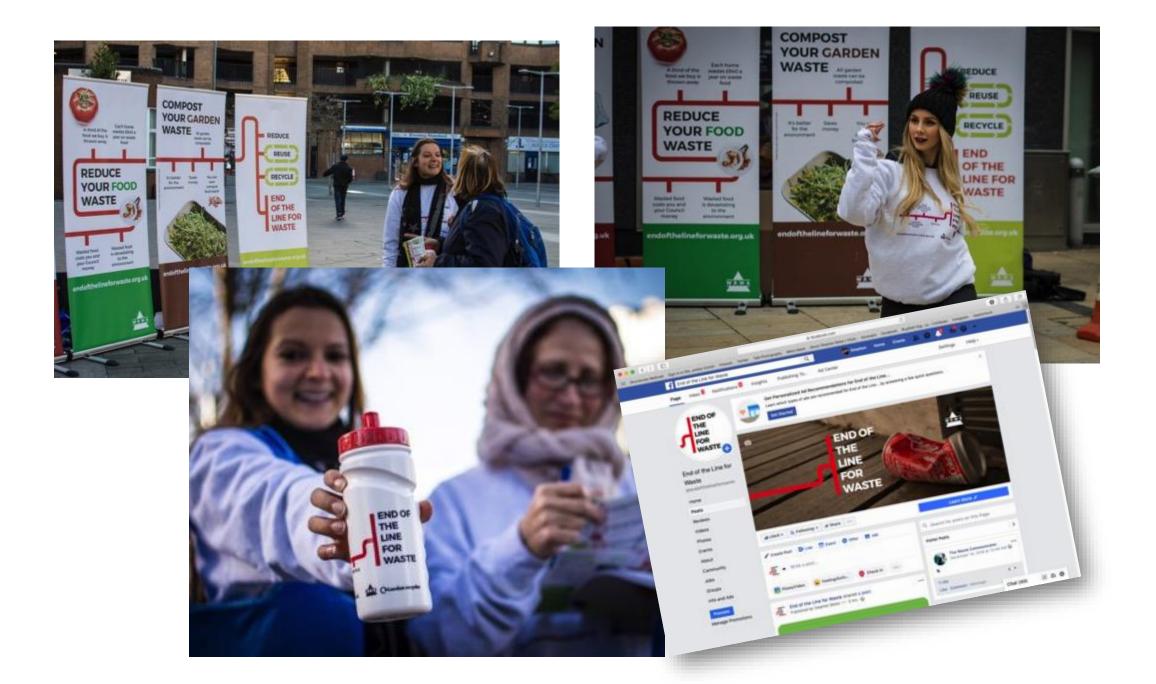












25 years

Over 160 UK Local Authorities

30 countries



Awareness Motivational Encouragement BEHAVIOURAL

£5.50 phh

2013 - 2019



Awareness
Motivational
Encouragement
BEHAVIOURAL

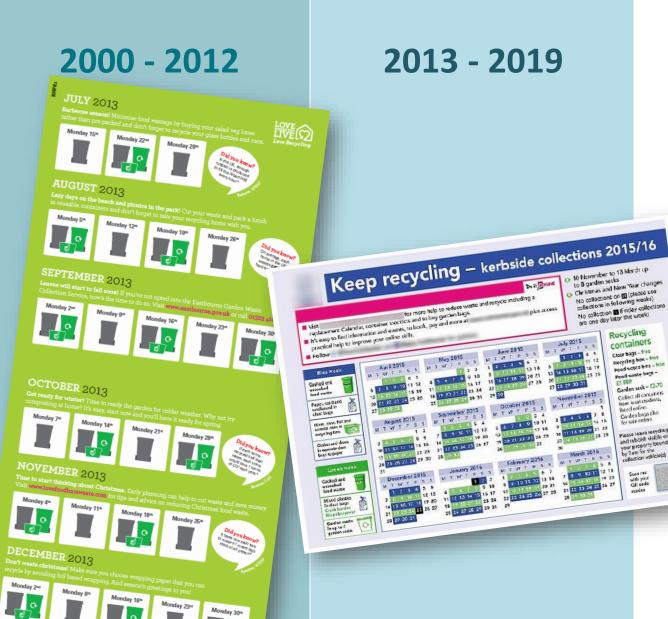
£5.50 phh

Information Remedial

£1.80phh

2013 - 2019





Constitutes and reary tear champer.
No collections on \$\text{\te}\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\tett{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\t

containers Clour bags - free

Recycling box - tree Food west a bins - free

Garden sack - £3.70 Collect all containers from local stockists, listed online. Gorden bags also for sale online.

please leave recycling and rubbish visible on your property boundary by 7 am for the collection vehicle(s)

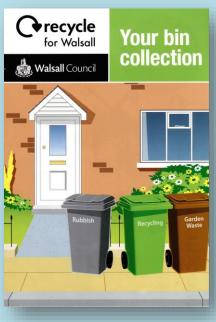
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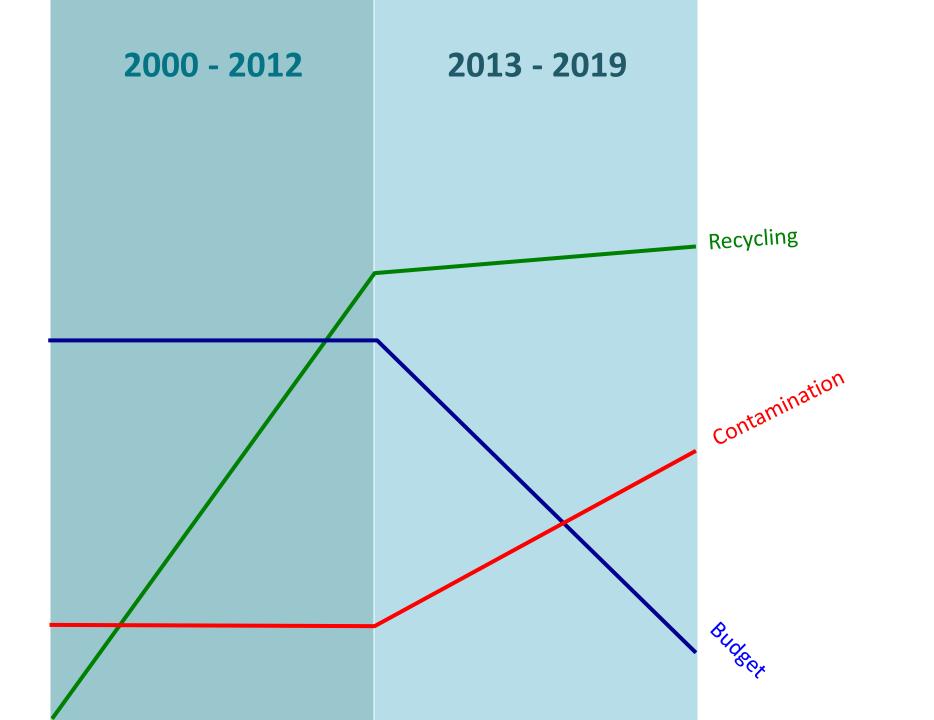
2013 - 2019



2013 - 2019









2022, 23, 24

70%



Awareness
Motivational
Encouragement
BEHAVIOURAL

£5.50 phh

Information Remedial

£1.80phh





"We need a new service" "Ooh. We Need Some comms!"

> Roll Out

Most effective

Removal

Ease

Economic advantage

Just ask

Do nothing and hope for the best.

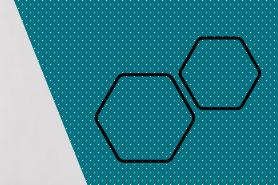
Least effective

Most effective

Removal

Least effective





Removal Ease



Most effective Removal Ease **Economic** advantage

Optional
Collection
and often
Chargeable



Optional
Collection
Chargeable or
Communal



Most effective Removal Ease **Economic** advantage Just ask

Least effective



We don't collect glass in Suffolk's household recycling bins.

We can only recycle glass if you put it in the right place.

#GlassItsBetterInTheBank

www.suffolkrecycling.org.uk





Suffolk recycles







Most effective

Removal

Ease

Economic advantage

Just ask

Do nothing and hope for the best.

Least effective

Most effective





2013 - 2019

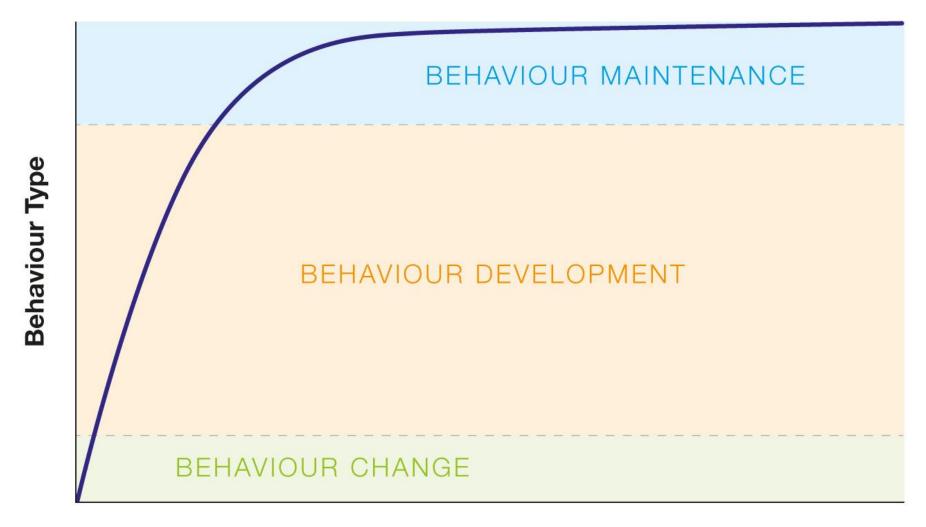


Awareness
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BEHAVIOUN. 1.

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Information Remedial

£1.80phh



Time

Time

















Mobius Testbed
December 14, 2021 - 3

WE ARE RES

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POST 1



THE COMMUNICAIONS STRATEGY FRAMEWORK

The Issue	The Strategic Aim	Communication Objectives	Expected Outcomes
Audience	Take Away Messages	Evidence	Monitoring

Take aways

Consider the complexity of service that

needs to be communicated -

the more complex the more comms

is needed, more lead time and more budget

If you can't afford the comms to the level that's needed, can you influence service

design to make it simpler and less

costly to communicate?

Invest in content that's

interesting, engaging and motivational.

Apply strategy - not just tactics

Let's change something for the better, for good



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